1. Overview

This addendum consists of questions that have been submitted to Salem State University before the Pre-Submittal Conference Call.

2. Questions

- **Q:** Where will funding come from?
  - **A:** Funding could come from a variety of sources, yet to be determined.

- **Q:** How much in funding has been secured?
  - **A:** Once the RFP is complete, the university will determine whether to move forward. If the decision is to move forward funding will be secured.

- **Q:** What is the estimated project cost?
  - **A:** The cost of the project will in large part be determined by the responses from vendors.

- **Q:** Who is the technical lead on this project?
  - **A:** The technical lead will be assigned prior to project kick-off.

- **Q:** Will you need any related services to complete this project such as integration, project oversight, iv&v, etc? If so, how/when might those vendors be selected?
  - **A:** What additional services may be required will be determined in large part but what is included in the successful vendor’s bid. Vendors are selected from the list of Commonwealth approved vendors, and in some cases by a bid process.

- **Q:** Who responded to the RFI 2017-03?
  - **A:** Cloudmustang, Columnit, Cornerstone, Ellucian, Highmetric, Netsuite, Oracle, PageUp, PeopleAdmin, Skillsoft, Workday.

- **Q:** Whether companies from Outside USA can apply for this? (like, from India or Canada)
  - **A:** Yes, companies outside of USA can apply.
- **Q: Whether we need to come over there for meetings?**
  
  o **A:** It would be ideal that client meetings are held onsite but understandably there may be times that meetings may take place via skype.

- **Q: Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)**
  
  o **A:** Yes.

- **Q: Can we submit the proposals via email?**
  
  o **A:** No, proposals need to be uploaded to Commbuys.