

Salem State University
RFP 2020-01 Television Service
Addendum II– Post Pre-Bid Conference Questions and Answers
October 8, 2019

The following represents questions concerning RFP 2020-01 Television Service.

Questions received

Q1: Page 11 of the RFP has under Required Services “Emergency Alert System EAS” – Is the existing EAS owned by the university and available to be reutilized?

A: Yes, the University owns the hardware. If it is deemed useful (current) by the bidder/awardee, it may be reused.

Q2: Page 11 of the RFP under the Required Services “Managed Service” states “support for customer owned equipment” and those items are listed in the appendix on page 21 – Can the university clarify specifically what “support” they are requesting, whether assistance troubleshooting or something else?

A: The awardee will be responsible for the equipment as if they had supplied it – ensuring it provides the proper service and replacement of failed components if necessary, under the cost of the contract with no additional cost to the University. This replacement may take the form of a lease-to-own or remain property of awardee, to be returned at end of contract. If the latter, this must be clear in the bid.

Q3: 3. Also on page 11, under Required Services “seasonal preventative maintenance” is listed – Can the university clarify specifically what they mean in terms of preventative maintenance?

A: By “seasonal maintenance”, the requirement is to verify the output signal strength in each residence hall (at the distribution points – MDF equipment and IDF taps, where applicable) is appropriate. We are not requiring signal readings in each hall room.

Q4: Can the University provide the age of the university owned equipment listed on page 21?

A: We cannot provide the age of each component as some have been replaced during the life of the current contract. However, the current system was originally installed during the summer of 2014.

Q5: In Addendum #1 under section 2, it says “would like to have Aruba networks wireless gear in all dorms. This would solve most the streaming content issues” and similarly in the next bullet point down it says, “bidders should identify if they provide dedicated internet bandwidth for streaming or if it is expected to go over SSU’s Internet connections.” – Please clarify if SSU is requesting quotes for Aruba AP’s and managed internet and bandwidth with these statements. All bridge can provide both, but this is unclear and seems to be the only mention of it.

A: It is beyond the scope of this contract to provide wireless service to any portion of the University. The statement was meant as an indication of the direction the University is headed. No timeline for this has been put in place. Salem State has a mixture of Aruba Wireless and Xirrus Wireless in the

residence halls. Any IP service needs to work with both. Aruba's Clearpass has not been implemented.

Q6: In the RFP and Addendum #1, 4 SSU originated channels are mentioned – can the university confirm what type of hand off there will be for the system to ingest?

A: These 4 channels originate from computers with HDMI outputs. The Drake encoders accept HDMI and output to RF for distribution. The encoders support 2 channels each.

Closing

Responses must be received on or before Friday, November 15, 2019, by 3 pm in the Purchasing Department Salem State University or emailed Evelyn Wilson, Purchasing Director at ewilson@salemstate.edu.